



## INDUSTRY UNIQUE & GROUNDBREAKING

A REVOLUTIONARY  
APPROACH TO MANAGING  
ANCILLARY SERVICES

Managing the cost and administration of ancillary medical products and services for workers' compensation claimants is a complex and challenging process for many insurance payers. Challenges such as the need to perform manual tasks with minimal information, inconsistent pricing and non-descriptive HCPCS codes all result in an unpredictable process for managing ancillary products and services.

This groundbreaking program provides clients with a centralized tool for managing the quality, costs and services of their contracted ancillary providers.

### CENTRALIZED MANAGEMENT OF CONTRACTED PROVIDERS

The Healthsystems Ancillary Benefits Management (ABM) Program is a revolutionary new platform for managing and adjudicating ancillary medical products and services such as:

- ▶ durable medical equipment
- ▶ electro therapy
- ▶ orthotics
- ▶ prosthetics
- ▶ home & vehicle modifications
- ▶ transportation services
- ▶ translation services
- ▶ home health care
- ▶ hearing services
- ▶ physical medicine
- ▶ diagnostics
- ▶ implants

Unique to the industry, this groundbreaking program provides clients with a centralized tool for managing the quality, costs and services of their contracted ancillary providers. This proprietary and automated program prospectively adjudicates all services prior to being provided, resulting in greater savings and optimal utilization. In addition, it consolidates all referral, billing and payment processing onto a single platform, eliminating the complexities involved with managing multiple vendor relationships.

# ANCILLARY BENEFITS MANAGEMENT PROGRAM



## DETAILED PRODUCT CODING ENSURES BILLING ACCURACY

Preferred product guidelines can be established to ensure claims professionals are utilizing the most appropriate products. A product coding structure — more descriptive than the commonly misused HCPCS codes — has been developed to identify product comparisons including detailed descriptions of all miscellaneous coded products. The process ensures appropriate pricing is applied for all products, resulting in accurate billing and the elimination of retrospective bill disputes.

## WEB-BASED CLAIMS INFORMATION PORTAL

The Healthsystems web-based portal, Verticē, lets clients perform real-time referral and authorization processes, minimizing the need for phone calls and other manual tasks typically associated with ancillary services. This powerful tool communicates real time information throughout the adjudication process and applies client-defined rules to determine authorization workflow. Users also have access to consolidated reports of all vendor and program data, including performance and trending summaries, as well as claim level detail. Information can be exported to desktop applications including spreadsheets and PDF files.

## CLINICALLY DRIVEN

Our focus on medically appropriate, quality care sets our ABM program apart. The involvement of our Clinical Services staff in our ABM solution provides payers with an added measure of confidence that services such as physical medicine and home health are being managed in accordance with evidence-based medical guidelines.

## SIGNIFICANT COST SAVINGS

The Healthsystems ABM program produces significant cost savings, achieved through reduced unit costs, improved utilization management, elimination of administrative overhead and other strategies. Speak to a Healthsystems representative today to discover more about how this powerful new program is providing the future of medical management, today.



Prospective adjudication of ancillary medical services



Maximized provider network penetration



Consolidated product catalog for all network providers



Automated real-time referral and prior authorization processing



Centralized platform for vendor management

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